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Best of the Bar 31

BEST OF THE BAR

CORPORATE FINANCING



Chuck Lotzar

Charles "Chuck" W. Lotzar

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Specialty: Negotiation, including application of judgment given the known facts and applicable law.

Structured finance, including mortgage-backed securities, tax-exempt bonds, and the syndication and sale of tax credits.

Years in practice: 20

Education: Bachelor of Arts in business, Michigan State University, 1982; Juris Doctor, University of Detroit School of Law, 1985

Notable clients: "Numerous investment banking firms, real estate developers, for-profit and nonprofit concerns, including, but not limited to, Waste Management Inc., Chicanos Por La Causa Inc., and Robert and Kim Kiyosaki."

Why a lawyer: "My parents and their

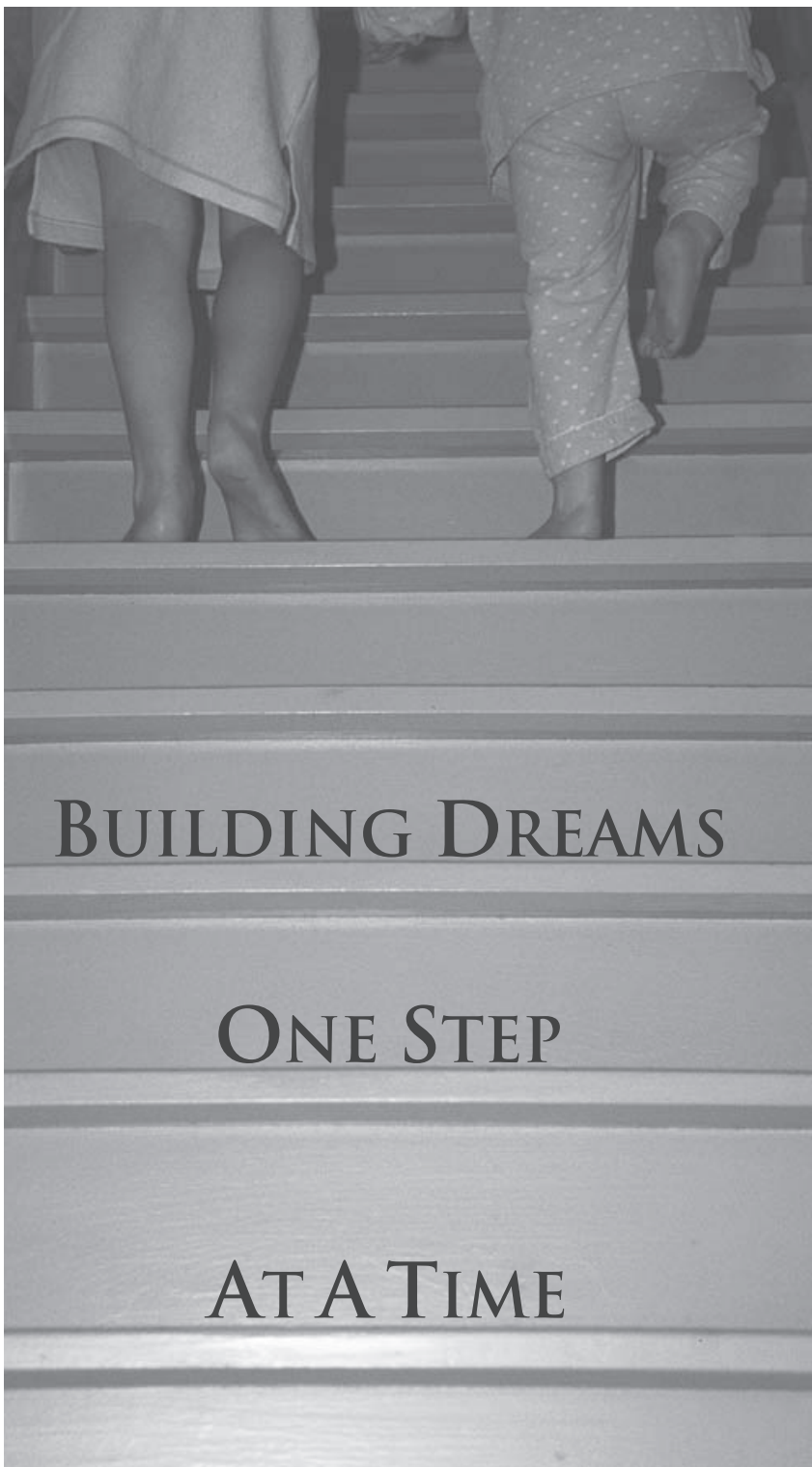
friends instilled in me a willingness and desire to help others, particularly those who cannot help themselves."

Favorite case: "Financings which close on terms and conditions satisfactory to my clients. I particularly enjoyed having my work in a particular transaction recognized by *Institutional Investors* magazine

as one of the 'Deals of the Year' based on the development of an innovative manner of financing for affordable single-family housing."

Most difficult case: "Restructuring and workout of a bankrupt community facilities district, which included a municipal bankruptcy filing."

Favorite law-related TV show: "'12 Angry Men' provides an excellent example of negotiation and applying judgment with an incomplete understanding of the applicable facts and law."



Kutak Rock LLP proudly salutes Chuck Lotzar for being honored by his colleagues for his knowledge and execution of finance law, and for excellence in client service.



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Patrick Ray is the attorney responsible for the content of this advertisement.